



## **20 REASONS WHY PEOPLE DON'T GET HIRED**

1. Poor personal appearance
2. Overaggressive
3. Inability to express information clearly
4. Lack of interest and enthusiasm
5. Lack of planning for career, no purpose and no goals
6. Nervous, lack of confidence and poise
7. Overemphasis on money
8. Unwilling to start at the bottom
9. Makes excuses
10. Lack of tact and courtesy
11. Lack of maturity
12. Condemns past employers
13. No genuine interest in company or job
14. Fails to look interviewer in the eye
15. Sloppy application form
16. Little sense of humor
17. Arrives late to the interview
18. Fails to express appreciation for interviewer's time
19. Fails to ask questions about the job
20. Vague responses to questions